

Pennsylvania Keystone Chapter

AHAM

American Association of Healthcare
Administrative Management

*Empowering the future of healthcare
revenue cycle excellence.*

SPRING 2025

Keystone Kronicles



administrator@keystoneaaham.org



<https://www.linkedin.com/company/aaham-pennsylvania-keystone-chapter/>



keystoneaaham.org

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President's Letter

Spring is Here!

What a fantastic meeting we had for March Madness! The Keystone Education Committee did an outstanding job. We had great speakers, raffle prizes to raise money for scholarships, and the best group for networking in all of AAHAM. Our next meeting will be our legendary joint event with NJ, Philly, and Three Rivers. It kicks off with our traditional golf outing at Olde Homestead on June 12, followed by our education meeting on June 13 at Wind Creek in Bethlehem. If you have the opportunity to join us, you won't regret it! Our topics will include Change Management, Patient Experience Round Table, pros and cons of KPIs, and a Partnership Panel featuring providers and corporate partners.

Legislative Day was a hybrid event, combining virtual education with in-person local legislative visits in your hometown. This took place from April 14 to April 17. We offer a scholarship and we encourage you to participate next year. The topics for this year included Prior Authorization, AI usage in Denial Management, and Medical Debt Collection.

We are also actively planning for the ANI conference in Baltimore, Maryland, scheduled for October 20-22 at the Hilton Baltimore Inner Harbor. I hope to offer scholarships again this year, so please keep an eye out for more communication as we get closer to the event.

Lastly, in February, we held our in-person planning meeting for the new year, focusing on relevant education topics, maintaining a financially strong chapter, and building our future in the Revenue Cycle industry.

I would like to extend my gratitude to my executive board, our extended board and committees, and especially to our education committee, corporate sponsors, and all the members of the Pennsylvania Keystone AAHAM.

Sincerely,

Mary Beth McMenamin
Pennsylvania Keystone
Chapter President

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Spring has sprung! March Madness is behind us! Warmer temperatures and opportunities for outdoor sports are right around the corner. Hard to believe we are already through the first quarter of 2025.

In the spirit of acknowledging all the great things happening at Keystone AAHAM, we are highlighting a Corporate Partner in each newsletter article. This quarter, we are highlighting long-time supporters – PATHS, LLC. So many individuals from PATHS donate their time and talents to assist Keystone AAHAM.

About PATHS, LLC

Physician and Tactical Healthcare Services (PATHS) was founded in 2000 to deliver tailored healthcare revenue cycle solutions at a competitive price. As a leader in the Healthcare Finance Industry, PATHS maximizes financial opportunity and provides superior customer service to healthcare providers and their patients. Our team has built long-term flourishing partnerships with clients and staff by cultivating a great experience.

The PATHS Advantage

- Offering a full continuum of Revenue Cycle Services
- Aiding and educating clients
- Ensuring compliance with regulations and all-payer requirements
- Monitoring and evaluating performance and client satisfaction

From the PATHS Team

PATHS is proud to support Keystone AAHAM and its mission to advance the revenue cycle profession through education, collaboration, and leadership. As a trusted partner to healthcare providers across Pennsylvania and the region, we value the opportunity to stay connected with AAHAM members and contribute to the success of our shared industry. We're grateful for the relationships we've built through AAHAM and look forward to continued involvement with the chapter and its members.

Thank you, PATHS!

Corporate Sponsors

Regional Meeting Opportunity

We are proud to collaborate with the New Jersey, Philadelphia, and Three Rivers AAHAM Chapters for the NJ/PA AAHAM Regional event. The event is planned for June 12th and 13th. The Golf Outing and 19th Hole Reception will be on June 12th at the Olde Homestead Golf Course in New Tripoli, PA. After golf, there will be a Welcome Reception at Wind Creek. The Regional Meeting will be held on June 13th at Wind Creek.

All 2025 vendors who have paid for their 2025 partnership will receive a FREE BOOTH at the Wind Creek Educational Meeting. There are also several sponsorship opportunities for the Regional Meeting, including:

- \$250 Break Sponsor
- \$250 Golf 19th Hole Sponsor
- \$500 Conference All-Day Beverage Sponsor
- \$750 Pre-Conference Reception Sponsor
- \$750 Audio/Visual Sponsor
- \$750 Breakfast Sponsor
- \$1,000 Lunch Sponsor

If you have an idea for another sponsorship option, please let us know. We are open to new ideas and collaboration opportunities. For additional information on partnership or sponsorship, please contact Keystone Treasurer Laurie Steffy at lsteffy2@wellspan.org.

The Corporate Partner Committee, the Board of Directors, and the Executive Officers are incredibly thankful to all of our members, but especially our vendor partners, and the invaluable support they provide for the Keystone AAHAM Chapter. Financial, educational, emotional, and social support – we appreciate you!

Feel free to reach out to contact Cherice Swick (cswick@pennstatehealth.psu.edu) or Kate Clark (cclark@mosaichcs.com) with any questions. Looking forward to seeing you in June!

Membership

Dues are coming in slowly. We need your support to help keep our membership up.

National membership is down by 39 compared to the previous year.

Please encourage your fellow co-worker to join the greatest revenue Cycle organization. AAHAM is the only professional association dedicated to the Revenue Cycle

If you know someone interested in joining, please let me know. I would be glad to reach out.

If you haven't paid your dues, please do so as soon as possible. Local dues are still only 25.00 and National dues are 236.00. If you are only paying local dues, they can be sent to our treasurer, Laurie Steffy. If you are paying National Dues, you should send them along with your local dues to National.

Please visit the National Website for more information:
aaaham.org

Please renew your membership today. If you have any questions about Local or National membership, please contact me Dale.brumbach@penncredit.com or call 717-329-8695.

Happy Springtime,

Dale Brumbach, Membership Chairman

Membership totals as of March 2025

2025 National Membership: 128 Members

- 116 Renewals
- 6 New
- 2 Student Members
- 4 Lifetime Memberships

Local Membership 5 Members

- 4 Renewals
- 0 Retired
- 1 Lifetime

Delinquent National Membership 39 Members

- 12 Retired
- 4 Left Healthcare
- 23 unknown

Total 2025 Membership 133 Members

YTD Gain (Loss) 2025 vs. 2024

- Local (20)
- National (39)
- Total (59)
- 2024

National Membership 167 Members

Local Membership 25 Members

Total 2024 192 Members

Total 2023 Membership 209

Total 2022 Membership 252

Total 2021 Membership 215

Total 2020 Membership 206

Total 2019 Membership 227

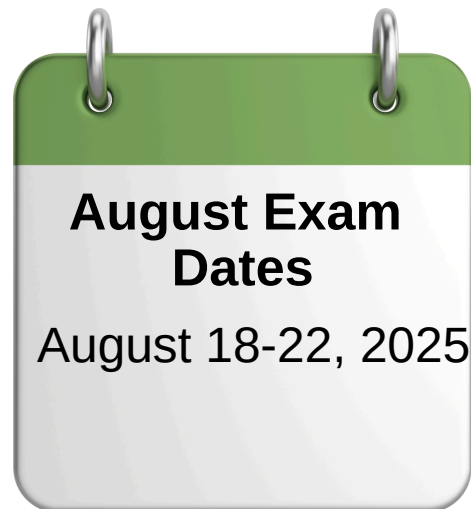
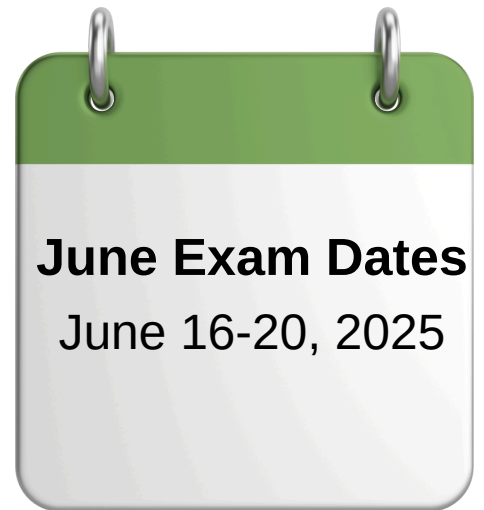
Total 2018 Membership 196

Total 2017 Membership 171

Welcome New Members!

| | | |
|---------------------------|-----------------|--|
| Angi Fox | National | WellSpan |
| Jessica Bain | National | Student |
| Dora Marques | National | Affiliated Healthcare |
| Alexandra McElrone | National | WellSpan |
| Stacey Mixon | National | Nemours Children's Health |
| Kristin Woodlock | National | Orthopedic Association of Lancaster |

2025 Certification Exam Dates



Exam Applications are due to the National AAHAM Office 30 days prior to a testing period.

The PA Keystone AAHAM Certification Corner Spring 2025

Congratulations to our members who have recently become certified or recertified. Wishing you All the Best as you broaden your future career opportunities!

Amanda Brennan, CRIP, CRCS

Brittney Smith, CRCP

Looking ahead for CEU opportunities in 2025...

The Pennsylvania & New Jersey AAHAM Chapters will hold its Annual Institute on June 12-13, 2025, at Wind Creek Bethlehem, PA. Please save the date (Educational conference: June 13...more details and an agenda will be available soon).

<https://keystoneaaham.org/meetinginfo.php?id=83&ts=1743087946>

The Pennsylvania Keystone AAHAM Chapter educational meeting Thursday, September 18, 2025, at the Penn Harris Hotel and Convention Center, Camp Hill, PA.

The AAHAM Annual National Institute (ANI) will be held October 20-25, 2025, at the Hilton Baltimore Inner Harbor, Baltimore, MD. Attending the ANI is one of the best ways to receive top-notch education, earn ~20 AAHAM CEUs, learn about the latest products and services available to our industry, and network with your peers from across the nation.

<https://aaham.org/page/2025ANI>

Please plan to join us for great educational sessions, networking, and more!

REMINDER to Log your CEUs on the National AAHAM website

All certified members are responsible for maintaining their own CEUs, effective November 1, 2024.

Three critical things to do to maintain your certification:

- 1) Check your CEUs to make sure you are on track
- 2) Submit CEUs for revenue cycle educational meetings or webinars that you've attended
- 3) Recertify! This is the MOST important step, and it is sometimes missed.

Details:**1) To check your CEUs, sign in to the AAHAM website (<https://aaham.org/login.aspx>)**

- Click the dropdown where it says “Welcome, <Your Name>”
- Click “Account + Settings”
- Click “Professional Development.”
- Click on the first tab- “Certifications/Programs”
- This gives you a summary view of your Certification Type, Status, CEUs required, and CEUs earned.

2) To submit CEUs, you’ll need to have your Certification Expiration Date available

- On the blue ribbon, below where it says “Welcome, <Your Name>”, click the “My Profile” tab
- The first section holds Professional Information, and your Certification Expiration is the last item in this section.
- If you hold multiple certifications, you may want to write these down so you can record CEUs for each certification type you hold.
- Once you have your certification expiration date(s), go back to the dropdown where it says “Welcome, <Your Name>”
- Click “Account + Settings”
- Click “Professional Development.”
- This time, click the second tab- “Journal Entries” – these are simply the entries made for each CEU-eligible event.
- Click “+ Add Entry”
- Select your Certification Type from the dropdown menu.
- Select the credit type (AAHAM or Non-AAHAM).
- Enter the date you participated in the event (date will default to today).
- Enter the Description of the training event or webinar.
- The number of Credits earned is based on the time spent on the activity. One CEU is equal to one hour of training; however, all AAHAM-sponsored activity counts as 2 CEUs for each hour spent.
- Enter the certification expiration date (which you got from your profile).
- Please enter 0 for the score and activity code.
- Attachments: You can attach the agenda or other supporting documentation of the training you attended.
- Click “Submit”, and your submission will be posted to your journal entries under the professional development tab.
- Please allow 5 business days for your CEUs to be approved.

3) To Recertify, which keeps your certification active, click the dropdown on “Quick Links” and go to “Certification.”

Click on the Recertification Application, which is embedded in the second sentence:

Please don't forget the final step of recertification. After you have submitted all of your CEUs, please complete and submit the recertification application located here or go to <https://aaham.org/page/recertificationform>

- Your name and employer will be pre-populated. Select the Certification type being recertified.
- Click to attest that your CEUs have been entered in your professional journal (meaning the professional development tab).
- Click to attest that the information is accurate and complete.
- Click “Submit” and you are done!
- Please contact me if you have any questions or need assistance with the certification process or contact certifications@aaham.org.

Regards,

Carolyn Brown, BBA, CRCE-I
Pennsylvania Keystone AAHAM Certification Chairperson
717-901-4238 (Direct Line)
717-926-3570 (Cell)
Email: cbrown@oip.com

Keystone AAHAM Scholarship Opportunity



Keystone AAHAM is proud to offer scholarships to support the educational goals of **members** and their **children** pursuing studies in healthcare or related fields.

Two scholarship categories are available:

Keystone Member Scholarship – Open to members with at least one year of active membership.

Child of a Member Scholarship – Open to children of active members with at least one year of membership.

Key Requirements:

- Minimum GPA of 3.0
- Course must have been taken within the last academic year
- Required materials include: a completed application form, proof of tuition payment, a transcript, a letter of recommendation, and a personal essay.
-  Application Deadline: November 15
-  All materials must be uploaded as part of the online application form.

Final selections will be made by the Keystone AAHAM Board and awards presented at the December meeting. Preference is given to applicants studying healthcare-related fields.

Apply now: [Keystone AAHAM Scholarship Application Form](#).

PA/NJ AAHAM ANNUAL INSTITUTE

AAHAM

American Association of Healthcare
Administrative Management

*Empowering the future of healthcare
revenue cycle excellence.*

JUNE

12 THURS

GOLF OUTING

Olde Homestead
Golf Club

12 THURS

NETWORKING RECEPTION

WIND CREEK

13 FRI

EDUCATION CONFERENCE

WIND CREEK

ROOM BLOCK RESERVATIONS

REGISTRATION IS OPEN

**SPONSORSHIPS
ARE AVAILABLE!**



Event Recap



March Madness meeting is always exciting as the chapter has taken the time to celebrate the Linda Sheaffer Legislative Day Scholarship Raffle. And this year was no disappointment. We had about 20 items in the raffle this year and we couldn't have had them without the tremendous donations from our Corporate Partners, Board Members, and Keystone Members – for that we THANK YOU. This year we were able to raise over \$800 to put in our scholarship fund. The chapter is able to send a member to Legislative Day and still have money for other scholarships down the road.

Thanks to the donors – Laurie Steffy, Commercial Acceptance Company (Kristy Richmond), Financial Recoveries (Katie Ciprietti), Carolyn Brown, Penn Credit (Dale Brumbach), Sydney Winter, Med-Matrix (Mary Wallace), Key-Med (Sharon Taube), Nancy Esterly, Lisa Laudeman, Kelly Tressler, Modern Recovery Solutions (Toney Fedullo), Annuity Health (Jen McMullen), BAM (Sharon Taube), Coding and Billing Solutions (Mark Hovan), Nationwide Credit Corporation (Jamal Kalokoh).

Also would like to give a special thanks to Hollis Cobb Associates for being the sponsor of our wonderful tailgating lunch at the event.....THANKS

Upcoming Events

Frank Gill Memorial Golf Outing

Thursday, August 21, 2025

9:00 a.m. Shotgun

Manada Golf Club

Grantville, PA

Keystone AAHAM/Central PA HFMA

“Take Me Out to the Ballgame”

Thursday, September 18, 2025

8:30 a.m. – 4:30 p.m.

Penn Harris Hotel

1150 Camp Hill Bypass

Camp Hill, PA

Keystone AAHAM Holiday Meeting

Thursday, December 11, 2025

Holiday Inn Grantville

Event Recap

SLAM DUNK!!

The theme for Keystone AAHAM's educational meeting on Thursday, March 13th, 2025, was "March Madness," and what an event it turned out to be!

Nearly all attendees embraced the casual dress code, proudly showing off their college team colors—one attendee even came dressed as a referee. The atmosphere was full of school spirit and excitement. The agenda was jam-packed with excellent speakers, valuable educational content, and an engaging roundtable discussion on current billing and coding topics. The room buzzed with lively dialogue as attendees shared insights and ideas.

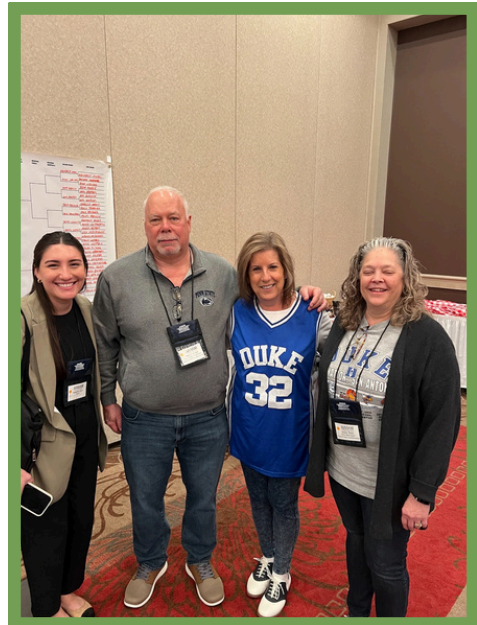
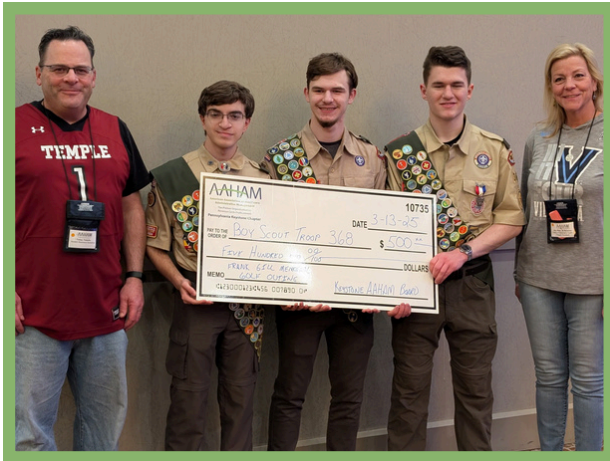
In addition to the educational sessions, there was no shortage of fun activities. The much-anticipated bracket challenge had all attendees participating, with names randomly eliminated until we reached the Final Four: Dale Brumbach, Tania McCrea, Savona Lomas, and Elizabeth Lopez. After a series of trivia questions, the 2025 Keystone AAHAM bracket challenge champion was crowned: Savona Lomas!! The excitement continued with a raffle featuring 20 baskets, each filled with goodies like flowers, basketball tickets, games, and snacks. Thanks to everyone's support, Keystone raised over \$800, which will go toward funding the scholarships we provide to our members.

We were also honored to have scouts from Troop 368 join us for a special presentation. They shared a \$500 donation raised during the 2024 Frank Gill Memorial Golf Outing. The scouts explained how the funds would be used and spoke about their Eagle Scout project for this year. (Frank Gill, former Keystone AAHAM president and Boy Scout leader)

What an incredible day—thank you to everyone who joined us! We can't wait to see you next year!

Toney Fedullo

Event Photos





KEYSTONE
AAHAM

OUR ONLINE STORE IS NOW

LIVE

