



American Association of Healthcare
Administrative Management

*The Premier Organization for
Revenue Cycle Professionals*

Pennsylvania Keystone Chapter

SUMMER 2024

Keystone Kronicles

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administrator@keystoneaaham.org



<https://www.linkedin.com/company/aaham-pennsylvania-keystone-chapter/>



keystoneaaham.org

President's Letter

Welcome Summer! I hope everyone enjoyed their Memorial Day.

What a great educational event we had for our Regional ANI with NJ, Philly, and Three Rivers. Our event started on 5/15 at Olde Homestead Golf Course, a bit rainy but tons of fun and laughter. Golf was followed by a reception at Wind Creek Casino in Bethlehem, PA. It is so nice to be able to relax and enjoy time with our colleagues and friends. The meeting on 5/16 was another opportunity for networking at a broader scale with other chapters and new corporate sponsors. I would like to thank the education committee and our corporate sponsors who take our education sessions to the next level!

This summer we are looking forward to Legislative Day in June. If you are interested in learning more, please reach out to me and I would be happy to share more information. Below are some of the details-

Ready to bring 2024 Legislative Day back home?

This year AHAAM will be hosting its 19th annual Legislative Day fly-in event, without you needing to actually fly in! We know there can be a lot of distractions in Washington, DC during an election year, and we want to give you the best opportunity to be heard on issues important to you. To eliminate the distractions and to give you a stronger voice, we are hosting Legislative Day at home. The focus will continue to be hosting federal meetings while your federal congressional members are in their home districts. You now get the convenience of doing so in your home state!

Here is what you can expect for the Legislative Day agenda in 2024:

June 17 – Overview of What to Expect; Review of Position Papers

June 18 – Half-Day of Speakers in a Virtual Meeting

June 19 – Juneteenth Federal Holiday, No Events Planned

June 20 – In-Person Visits Scheduled in Home Districts with Federal Congressional Leaders

Enjoy your Summer! See you in September for our next Education meeting. Baseball will be Hot and our theme for the meeting!!!

Sincerely,

Mary Beth McMEnamin,

Pennsylvania Keystone Chapter President

Corporate Sponsors

It has been an exciting time for the Sponsor Team. We would like to thank our Vendor Partners for their support on an annual basis

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Corporate Sponsors

The final two in-person meetings for 2024 are being planned as we speak. The September meeting will have a baseball theme, with opportunities for vendors to bring their provider partners in a “double-play” for meeting fees. In addition, there will be opportunities to sponsor a double, triple, or GRAND SLAM option for the individual meeting items – such as special snacks, lunch menu, and giveaways during the meeting. The Holiday meeting will be in December and is always a favorite. Please see the articles by our Amazing Treasurer (Treasure) Laurie Steffy and the Education Team for additional details on these upcoming events.

As always, we encourage you to support our vendor partners and look to them first when making decisions for services within your organizations, clinics, and teams. Each of our vendors is a valued member of the Keystone AAHAM family. We look to these folks to provide their time, talent, and resources to ensure our members are well educated, nourished, and entertained! Much appreciated, as always!

Hope you all have a wonderful summer and look forward to seeing you in the Fall!

All the Best –
Cherice and Kate
Keystone AAHAM Sponsorship

Education Update

On May 15th-16th we held our PA/NJ Annual Institute at the Wind Creek Casino Resort in Bethlehem, PA. It was a successful event from the 70-plus golfers participating in the golf outing, to the over 80 in attendance for the kickoff reception Wednesday evening and a packed day of Education on Thursday with over 120 attendees and 15 corporate partner booths. The joint education committee brought in AMAZING speakers covering many important healthcare topics discussing...

- How To Find Your Purpose in The Workplace
- Contracting/Payer Strategy
- National AAHAM Updates
- PA and National Legislative Updates
- Revenue Cycle Leadership Panel- Career Progression

Thank you to all the attendees, corporate partners, Chapter Presidents, Chapter Treasurers, speakers, and the joint education committee for another successful Annual Institute. We look forward to seeing everyone next year!

The Keystone education committee is working on our next event which will be Tuesday, September 25th at the Penn State Health, Hershey Medical Conference Center. Mark your calendars now because you will not want to miss this one! This will be another packed day of great education and networking. Topics to include State and Federal Updates from HAP, IT and Revenue Cycle Management Collaboration, Community Health Choices and PA Waiver Program, Certification Online Updates, Payer Updates, and a Panel of Revenue Cycle Leaders discussing Communication Within Your Organization. As baseball season begins to wrap up, the theme of the meeting will be “Take Me Out To The Ballgame” with games, prizes, and much more! Come dressed in your favorite baseball team’s attire!

-Mary Wallace

Golf Outing

Wednesday, May 15th

On May 15th we had a great golf outing at Olde Homestead with 75 golfers signed up, despite the weather at the beginning – it turned out to be a great day. We couldn't have done it without our Hole Sponsors, the putting contest, and the 19th Hole.

Thanks to our Hole Sponsors Optum, Penn Credit Corporation, Jzanus Consulting, Financial Recoveries, PATHS, Modern Recovery Solutions/KCC Services LCC, Coding and Billing Solutions, Med-Metrix, CAPIO, Commercial Acceptance Company, Accelerated Claims Inc, Annuity Health, HRSI, and Acclara. Also thank you to Elevate PFS for sponsoring the Putting contest – congrats to Mark Hovan and Daniel Demetrops for winning. Also thanks to SunStone Consulting for sponsoring our 19th Hole.

Prizes were awarded to 1st, 2nd, 3rd, and Most Honest Place in addition to Closest to the Pin contest on 4 holes and for Longest Drive Men and Women

1st Place – Team Modern Recovery Solutions/KCC Services

2nd Place – Team Coding & Billing Solutions

3rd Place – Team Jzanus Consulting

Most Honest – Peter Pollio, Barbara Rubino, and Kristen Gallagher

Closest to the Pin #4 – Keven Kriscinuas

Closest to the Pin # 13 – Tony Berkebile

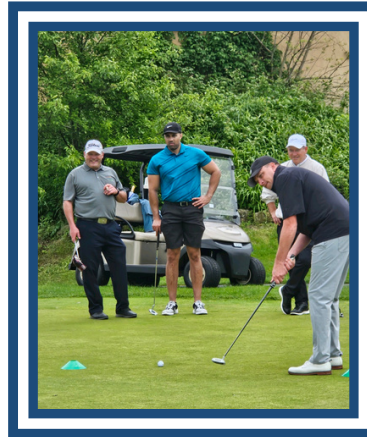
Closest to the Pin #17 – Brian Snedecker

Men's Longest Drive – Peter Pollio

Women's Longest Drive – Helen O'Donnell

-Laurie Steffy

Golf Outing Wednesday, May 15th



At the PA/NJ Institute Meeting and Reception we had a great turnout. On Wednesday night we had a great networking event where we did give out our Golf Awards and time for the 4 Chapters to get to catch up with one another.

We started Thursday morning off with the meeting attendees having the opportunity to meet each of our Vendors. We thank our Corporate Partners for setting up a table for everyone to be able to come and see what each vendor does for our Providers. Thanks to Nationwide Credit Corporation, Revco Solutions, SunStone Consulting, Penn Credit Corporation, Financial Recoveries, NRA Group, PATHS, LLC, Modern Recovery Solutions/KCC Services, LLC, Coding and Billing Solutions, KeyBridge Medical Revenue Care, Elevate Patient Financial Solutions, Accelerated Claims, Inc, Annuity Health, KeyMed Partners & BAM, HRSI, and Acclara. We could not do our meetings without these Corporate Partners help.....THANK YOU FOR ALL YOU DO.

Also could not go without thanking our Sponsorships for this event.

- Reception – AblePay Health and Annuity Health
 - Breakfast – Penn Credit Corporation
 - Lunch – PATHS, LLC
- All Day Beverage – Nationwide Credit Corporation and Keybridge Medical Revenue Care
- Afternoon Break – Revco Solutions, CAPIO, Aspiron

And for the first time at our meeting, we decided to have a 50/50 which we did in support of Mental Health Awareness Month. We sold enough tickets to collect \$500 – which with the split we raised \$250.00 - and the Chapters matched that we sent a check to NAMI (National Alliance on Mental Illness) Keystone Pennsylvania \$750. Thanks for all of the support we received with this new, and hopefully to continue, venture.....what a great feeling of giving back to such a great organization.

-Mary Wallace

Corporate Sponsors

PA/NJ Annual Institute

It was wonderful to see everyone who was able to make it to the joint PA/NJ Annual Institute at Wind Creek. The event included a golf outing at the Olde Home Golf Course as well as excellent education coordinated by the combined efforts of the Education Committees from the various chapters. Kudos for a wonderful event and for the amazing outpouring of support from our vendors who went above and beyond their annual support for the event kick-off reception as well as conference meals, snacks and beverages. We could not offer our education at such a reasonable price without our sponsors! Those groups are as follows:



Golf Outing Sponsors



Annual Institute Thursday, May 16th



Keystone Chapter AAHAM Membership Committee As of 5/15/2024

National membership is down by 55 compared to the previous year. We know that its becoming increasingly tough to get your employer to pay for Dues. AAHAM has so many benefits to offer. If you haven't paid your dues, please do so as soon as possible. Local dues are only 25.00 and National dues are 224.00. If you are only paying local dues, they can be sent to our treasurer Laurie Steffy. If you are paying National Dues, you should send them along with your local dues to National. Please visit the National Website for more information. American Association of Healthcare Administration Management (aaham.org).

Our goal this year is to at least exceed our 2023 membership of 209 members. If you have any suggestions on how we can increase our membership, please let us know.

-Dale Brumbach

Membership totals as May 2024

2024 National Membership | 136 Members

- 113 Renewals
- 5 New
- 4 Student Members
- 4 Lifetime Memberships
- 10 Retired National

Local Membership | 18 Members

- 14 Renewals
- 0 Retired
- 1 Lifetime
- 3 New Memberships

Total 2024 Membership | 154 Members

YTD Gain (Loss) 2024 vs. 2023

- Local 0
- National (55)
- Total (55)

2023

National Membership | 191 Members

Local Membership | 18 Members

Total 2023 Membership | 209 Members

Total 2022 Membership 252

Total 2021 Membership 215

Total 2020 Membership 206

Total 2019 Membership 227

Total 2018 Membership 196

Total 2017 Membership 171

Keystone AAHAM is proud to announce we will be offering our annual Scholastic Scholarship to a Keystone AAHAM member or child of a member.

Criteria:

- Applicant must have been a member of Keystone AAHAM for at least one year and be a current member as of June 30th of the application year (2024) or must be a child of a current Keystone AAHAM member who has been a member for at least one year as of June 30th of the application year (2024).
- The Applicant must have achieved a grade “3.0” or better and must have taken the course within the last school year.

Requirements:

- A completed application form, receipt for paid tuition, grade report/transcript, letter of recommendation written by a Professor and an Essay (written by the student on why they should receive the scholarship) must be submitted to the Keystone AAHAM Secretary by June 30th.
- All supporting documents can be attached to the on-line application on the Keystone Website portal.
- Preference will be given to applicants enrolled in studies leading to a certificate or degree in health care or an associated field.
- Selection will also be based on a review of the application and supporting documents.
- No preference should be accorded to an applicant by reason of the applicant’s employment position, job title or length of employment.
- In the event there are numerous applications received, the Keystone AAHAM Board of Directors will make a decision based on the applicant’s grades, essay, reference letter and course relevance.

Kimberley A. Raftery

Keystone AAHAM Secretary

2024 FRANK GRILL MEMORIAL

GOLF OUTING

AAHAM

American Association of Healthcare
Administrative Management

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Pennsylvania Keystone Chapter



**THURSDAY
AUGUST 29TH**

**609 GOLF LANE
GRANTVILLE, PA 17028**

9:00am shotgun start!

SPONSORSHIPS

\$650 CONTEST HOLE SPONSOR

(INCLUDES FOURSOME & TEE SIGN ON EACH CONTEST HOLE)

EACH GOLFER WILL RECEIVE GOLF, CART, LUNCH & BEVERAGES

\$450 FOURSOME SPONSOR

(INCLUDES FOURSOME & TEESIGN)

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INDIVIDUAL GOLFER

\$85 PER GOLFER

**EACH GOLFER WILL RECEIVE GOLF, CART,
LUNCH & BEVERAGES**

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SAVE THE DATE!

TUESDAY, SEPTEMBER 25TH

*At the Penn State Health,
Medical Conference Center*

EDUCATION

&

NETWORKING

What to Expect...

- **STATE AND FEDERAL UPDATES FROM HAP**
- **IT AND REVENUE CYCLE MANAGEMENT COLLABORATION**
- **COMMUNITY HEALTH CHOICES AND PA WAVIER PROGRAM**
- **CERTIFICATION ONLINE UPDATES**
- **A PANEL OF REVENUE CYCLE LEADERS DISCUSSING COMMUNICATION WITHIN YOUR ORGANIZATION**

Take me out to the ballgame themed