



American Association of Healthcare  
Administrative Management

*The Premier Organization for  
Revenue Cycle Professionals*

Pennsylvania Keystone Chapter

FALL 2023

# Keystone Kronicles



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<https://www.linkedin.com/company/aaham-pennsylvania-keystone-chapter/>



[keystoneaaham.org](http://keystoneaaham.org)

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# 3 Corporate Partners

## PLATINUM PLUS



## PLATINUM



## Gold



# 4 Corporate Partners

## PLATINUM PLUS

\$1,500.00

### SILVER PLUS:

One feature article in a Chapter Newsletter

A 5-minute pre-luncheon presentation at a Keystone Program

Networking Table- Display marketing material at all educational sessions

3 Free Meeting Certificates

## PLATINUM

\$1,000.00

### SILVER PLUS:

One article in a Chapter Newsletter

Networking Table- Display marketing material at 3 educational sessions

2 Free Meeting Certificates

## Gold

\$750.00

### SILVER PLUS:

1 Free Meeting Certificate

Listed in "The Journal" as a Corporate Partner with link to your web page

## Silver

\$500.00

\* Listed on website with link to your web page

\* Recognized at all Keystone programs and events

\* Listed in Newsletter

\* Recognized at Christmas Meeting with a gift

# President's Letter

Mary Beth McMenamin

Happy Autumn! Keystone AAHAM was rocking over the Summer. The board and education committee have been busy planning our current and upcoming events. The Frank Gill Memorial Golf Outing was a grand success. A Beautiful Day and well attended with lots of fun and laughs! Thank you, Toney Fedullo and Laurie Steffy, for your leadership and hard work!!

Last week was Keystone's Night at the Races. It was well attended and had loads of learning and fun. The education committee pulled together a great afternoon followed by exciting horse racing at the Hollywood Casino!!

October 10th kicks off the National AAHAM ANI in Hollywood CA, I will be attending and looking forward to meeting our fellow members around the nation to learn about how all are working towards a stronger future in the challenging times we face in the Healthcare industry. The educational sessions include appeals and denials, increasing cash, gaining leadership skills, automating prior authorization, metrics, leveraging financial assistance programs, and much more.

Please be on the lookout for nomination emails followed by voting requests as our Keystone Board is up for election this year. Keystone will also be sending out a membership survey to help us understand the needs of our membership. Please provide us feedback so we can help provide the support you need!

Looking forward to our annual Holiday Meeting in December! Please keep an eye out for details. It is always an enjoyable time!

Enjoy the weather, take care, and hopefully see you all soon!!

Sincerely,

Mary Beth McMenamin  
Pennsylvania Keystone Chapter President

# 27th Annual Keystone Chapter Silent Auction



It's not too early to start thinking about the upcoming Holiday Meeting!

We are planning another spectacular *SILENT AUCTION* in conjunction with our December 6<sup>th</sup> Holiday Meeting taking place at the Harrisburg/Hershey Holiday Inn. Thank you all for your past participation in the Auction—either through bidding or through donation. Please consider contributing a donation this year. All proceeds will go to our Student Scholarship Program!

**CALL, MAIL, EMAIL OR FAX WITH  
YOUR ITEM TODAY!**

**Kristy Pipher Richmond**

**Commercial Acceptance Company**

**2300 Gettysburg Road, Suite 102**

**Camp Hill, PA 17011**

***kprichmond@commercialacceptance.net***

**717.216.5028 - Direct line**

**866.678.6855, x 214 - Toll free**

**717.901.5565 - Fax**

Please be Part of  
this MAJOR FUND  
RAISER for your Chapter

*All items accepted!*

*Past items have included ...*

- Beer/Alcohol Basket
- Handbags
- Sporting Event Tickets
- Homemade Goodies
- Coolers
- Jewelry
- Crafts
- Sports Memorabilia
- Electronics
- Candles
- Lottery Tickets
- Artwork
- Quilts
- Spa Treatments
- Holiday Decorations
- Gift Cards

*We will be displaying pictures of the auction items on Star Chapter prior to the event. If you are bringing your item directly to the meeting, please email me a picture ASAP.*

*Thank you!*

Name \_\_\_\_\_

Company \_\_\_\_\_

Item Name/Description \_\_\_\_\_

Estimated Value \_\_\_\_\_

\_\_\_\_\_ *I will bring item to Auction on December 6<sup>th</sup> to the meeting*

\_\_\_\_\_ *I will make arrangements to deliver my donation to Kristy prior to the December 6<sup>th</sup> meeting*

DECEMBER

06

**SAVE THE DATE**  
**HOLIDAY EDUCATION MEETING AND**  
**SILENT AUCTION**

## 2023 Frank Gill Memorial Golf Outing

What a GREAT golf outing. We had 13 Foursomes signed up for our Golf Outing this year. We had the perfect golf weather and everyone seemed to have had a good time on the course and ate an amazing lunch catered by Mission Barbecue.

This year we were fortunate enough to have two Corporate Partners sponsor our Putting Contest (Able Pay) and our Beverage cart (BAM).....and to say that everyone enjoyed those golf carts coming out with beverages would be an understatement. Thank you to the volunteers who drove the carts all over the course – Mary Beth McMenamin, Kim Raftery, Kristy Pipher Richmond, Sharon Taube, Katie Ciprietti, and Candice Sheaffer.

A HUGE thank you goes out to our Corporate Sponsors in the event this year sponsoring a team.....Nationwide Credit Corporation & HealthCare Associates, PATHS, KeyMed/BAM, Jzanus, Annuity Health, Financial Recoveries, Commercial Acceptance Company, SunStone Consulting, HRSI, and Capio.

## The 'Keystone Derby' Education Meeting and Networking Event

The 'Keystone Derby' Education Meeting and Networking Event was held on September 20th at Hollywood Casino at Penn National Race Course. A special thank you to our Education Committee (Nancy Esterly, Laurie Steffy, Sharon Taube, and Kelly Tressler) for planning a wonderful meeting. Also, kudos to Toney Fedullo, our Social Chairperson, for organizing a fun networking event with dinner and live horseracing. We even had a race named after Keystone AAHAM!

The afternoon meeting was filled with great speakers, kicked off by Lisa Wood from Capital Blue Cross and JoEllen Thomas from Highmark Blue Shield with Payer Updates. Up next was our very own Anne DePizzo from PATHS with an informative presentation on 'Digital Organization' and Judith Wechter from Pennie presenting on 'Providing PA with Health Insurance Solutions.' We wrapped up the day with additional Payer Updates from Bianca Cook from Aetna and Colleen Hoffman from AmeriHealth Caritas.

Following the meeting, everyone enjoyed dinner while networking with their colleagues. Toney awarded the Derby themed 'Best-Dressed' award to Marian Sun of Medi-Kal Billing & Consulting and the 'Best Hat' award to Becky Souders of Fulton County Medical Center. Some took part in betting on the horse races while others enjoyed the view! Our prize winners, along with several board members, had an awesome photo op, while awarding the trophy to the winning jockey! A great day was had by all!

Hope to see everyone on December 6th in Grantville at our Annual Holiday Education Meeting and Silent Auction!

# 2023 Frank Gill Memorial Golf Outing



# The 'Keystone Derby' Education Meeting and Networking Event



## Dale Brumbach

This year has been a real struggle for many chapters. Keystone is down in membership by 27 National members and 24 Local members.

We made some big strides last year reaching a milestone of over 200 National Members. It has been a real struggle coming off covid and employers struggling to make ends meet.

Please keep in mind that National has different programs that can help pay for dues by either a one-time dues waiver or several different payment plans options.

If you pay your National Dues now it is prorated and will carry over into the next year. If you haven't paid your local dues, consider paying in October and it will carry over to the next year.

Local Dues are still only 25.00 for the year. National Membership dues if paid now are 250.00 which will take you through the end of 2024. If you need any more information or need assistance, please do not hesitate to contact me.

Dale Brumbach  
Membership Chairman

### Membership Totals

*As of September 15, 2023*

#### 2023

##### National Membership — 183

- 140 Renewals
- 17 New
- 17 Students
- 4 Lifetime
- 5 Retired National

##### Local Membership — 18

- 12 Renewals
- 0 Retired
- 1 Lifetime
- 5 New Memberships

Total 2023 Membership --- 201

#### YTD Gain (Loss)

2023 vs. 2022

Local (24)  
National (27)  
Total (51)

#### 2022

##### National Membership — 210

- 140 Renewals
- 36 New
- 9 New Student
- 16 Student
- 4 Lifetime
- 5 Retired National

##### Local Membership — 42

- 28 Renewals
- 0 Retired
- 1 Lifetime
- 0 Student
- 12 New Memberships

Total 2022 Membership --- 252 Members

Total 2021 Membership 215  
Total 2020 Membership 206  
Total 2019 Membership 227  
Total 2018 Membership 196  
Total 2017 Membership 171

Congratulations to PA Keystone AAHAM Members who recently earned their certifications and recertifications! All the Best to everyone who passed their exams. It is a wonderful investment in your future, and we wish you great success!

We hope to see you at the 2023 AAHAM ANI – the education & CEUs are plentiful. The AAHAM Annual National Institute (ANI) will be held October 10-12, 2023, in Los Angeles, CA. Don't miss the opportunity to travel to Hollywood to get great AAHAM education and earn 20 CEUs in a single event.

## Certification Training Webinars

If you missed any of the sessions held this summer, these are available on-demand, along with quizzes to reinforce your knowledge. These are available on the AAHAM Certification Page <https://aaham.org/page/Certification>.

**If you are studying for your exam, please use these valuable resources to assist you in your preparation. The National Certification Committee has done an excellent job putting together this series for you!**

- The CRCS and CCT webinars are publicly available for anyone to view.
- The CRCE, CRCP and CRIP webinars are only available to current National members. Please note that members will need to be logged in to access the CRCE, CRCP and CRIP webinars.

Whether you are planning on taking any of the AAHAM Certification examinations, preparing for the future, or need the education to enhance your job performance, you will benefit from participating in this webinar program. Statistically, those who have participated in our webinars have a higher exam pass rate than those who did not.

**You can earn 3 AAHAM CEUs for each webinar that you view. To receive credit for the CEUs, you will need to take a brief online quiz and answer 5 multiple-choice questions related to the webinar that you watched.**

## CEU Status

It is ALWAYS a good time to check your CEU status to make sure you are on track, and do not fall short on CEUs as you approach the end of your certification period. Go to: <https://aaham.org/page/checkceus> to see how many CEUs are posted for you. If you note any discrepancies, please reach out to me to make sure you get credit for sessions attended.

If you find yourself in a hardship situation, and you simply cannot earn enough CEUs prior to your certification expiration date, National AAHAM offers a once in a lifetime CEU Waiver. To find out more about this process, please contact me or you can contact National AAHAM directly.

If you have any questions or need assistance with the certification process, Please contact [cbrown@oip.com](mailto:cbrown@oip.com) or [certification@aaham.org](mailto:certification@aaham.org)

Wishing you the best,

Carolyn Brown, BBA, CRCE-I  
 Pennsylvania Keystone AAHAM Certification Chairperson  
 717-901-4238 (Direct Line)  
 717-926-3570 (Cell)  
 Email: [cbrown@oip.com](mailto:cbrown@oip.com)

## 2023 Certification Exam Dates

October 23-27, 2023  
 October 2023 exams

November 13-17, 2023  
 November 2023 exams

December 11-15, 2023  
 December 2023 exams

Exam Applications are due to the National AAHAM Office 30 days prior to a testing period.