

Journal– Summer 2019

President’s Letter– Lisa Laudeman CRCE I/P

Flowers are in bloom, fresh veggies abound, weather is warmer, ok hot in some cases but what would summer be without all this. The Keystone Board has been quite active over the summer months. Our Education Committee is working diligently to put together our upcoming September and December meetings.

Our September meeting will be Keystone’s first payer meeting. Aetna, CBC, Highmark, Novitas and Medicaid are already confirmed. Our Keynote speaker comes from our sister chapter in Tennessee. George Buck is the president of the Music City Chapter of AAHAM and we look forward to having George visit our chapter for the first time.

It is never too late to talk about our December meeting and our Silent Auction and Food Drive. Watch for more details coming from our Ways and Means Chair, Kristy Richmond. Please consider donating to the Silent Auction and the Food Drive.

December’s meeting will include topics such as KPI (Key Performance Indicators) and information on how your colleagues are publishing their charge masters and other related information. Amy Mitchell, our National Second VP and our very own Linda Sheaffer are also slated to talk about Legislative Day.....Did you know?..... Linda Sheaffer was the pioneer of Legislative Day. Without her vision, AAHAM would not have a voice on Capitol Hill. Amy continues that tradition today with her guidance and AAHAM continues to make its mark on the Hill.

We held our annual regional meeting with the Philadelphia Chapter on May 17th at the Sands Casino and Resort in Bethlehem. It was a new location for this meeting and turned out to be the best location to date. We will hold our next regional meeting at the Wind Creek Resort (formerly the Sands) on May 6, 2020. This is always an amazing meeting full of top notch education and great networking. If you haven’t attended a regional meeting, consider doing so in 2020.

Keystone is also pleased to announce that Nick Murray, from RRS has agreed to chair our newly formed Student Membership Committee. Anyone interested in helping Nick develop this committee and assist the next generation of PFS professionals, feel free to reach out to Nick or any board member.



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Upcoming Events

- Annual Golf Outing– August 23rd, Royal Oaks Golf Club
- Keystone Education Meeting – September 19th, Penn National, Grantville, PA
- Deadline to register for November Certification Exams– August 15th
- ANI– October 9-11th, Caesar’s Palace, Las Vegas, NV

Keystone Kurrents

Presented by Stan Slipakoff, Government Relations Chair



Below are PA Legislative updates in regards to the ACA and GA/MA.

ACA- Pennsylvania's Budget provided the necessary funding for DHS to create and operate its own Insurance Exchange. That means Pennsylvania will be able to stop using the Federal Exchange for ACA enrollments. The Governor and Legislature have decided not to rush this process. The new Exchange won't go live until October, 2020, when the 2021 enrollment period begins.

Budget Changes- The newly passed Budget on June 30th, for the most part, didn't create any additional problems for MA providers with one exception. The Legislature, effective 8/1/19, repealed funding for and eliminated the General Assistance Program (GA). GA is a state funded

program which provides certain very low/no income individuals a monthly payment. That payment is just over \$200/month. There are about 12,000 individuals receiving GA. This affects providers because, while GA doesn't make beneficiaries eligible for MA, virtually any GA recipient that applies for MA is eligible. Almost all GA recipients that applied for and now have MA benefits will keep them until their current eligibility period expires. After that, to keep MA on an ongoing basis, they will need to reapply. Generally, without GA, they will only be able to keep their benefits for a period for which they can show medical necessity. This will cost the hospitals for uncompensated care. Luckily, the number of affected individuals is small.

Don't Miss AAHAM National ANI October 9th-11th, 2019!



PA Keystone Chapter of AAHAM
2020 Election

This is an election year for Keystone. All offices are up for election.

Watch for more information on the election or if you are interested in learning more, contact:

Deb Sterling CRCE at:
dsterling@nrargroup.com

AAHAM National Board Meeting Update

Presented by Lisa Laudeman, CRCE I/P, Chapter President

Our National officers continue to visit with our legislators on Capitol Hill on many topics. Recently, John Currier, our National President, Amy Mitchell, our National Second VP and Kenny Koerner, our National Treasurer were back on Capitol Hill to discuss "Surprise Billing".

The National officers and our very own Paul Miller, continue to have our voices heard as they present our issues at the national government level.

AAHAM also has a new "tag line"....have you seen it?

AAHAM

American Association of Healthcare Administrative Management
The Premier Organization for Revenue Cycle Professionals

Our National ANI will be held at Caesar's Palace in Las Vegas Nevada from October 9-11, 2019. The National Education Committee has put together a group speakers from across the country that should make this ANI the best yet. Early bird registration ends on August 2, 2019. Visit the National website for more information on the ANI.

Certification Corner– Summer 2019



Certification Calendar

August 15, 2019–
Registration Deadline for
November 2019
Certification Exams

November 4-15, 2019–
November 2019 Exam
Period

December 19, 2019–
Registration Deadline for
March 2020 Certification
Exams

Printing of CRCS / CCT Certificates immediately following Exam

Beginning with July exams, examinees will have instant access to print their certificate if they pass the **CRCS** or **CCT** exams. The examinee can access the certificate immediately or login later under their QuestionMark login to print on-demand. **PA Keystone AAHAM plans to print these on card stock to present at a Chapter meeting, to serve as an official recognition of our certified members.**

Types of Certification and additional information is available on the National AAHAM Website, Certification tab: <https://www.aaham.org/certification.aspx> Please be sure to check to see which certification is the best option for you, and do not hesitate to contact me if you have questions.

2019 – The Year of Certification

We are off to a strong start in 2019. PA Keystone has had more people register for exams than in past years. March resulted in 24 (out of 41) people passing their exams. The July results should be received soon, and will be published in the next newsletter.

Congratulations to our newly certified members! We applaud you!

| March 2019 | Mar 2019 (continued) | Mar 2019 (continued) |
|---|--|---|
| Dale Brumbach, CRCP-I Brandi Dorf, CRCP-P Nicholas Murray, CRCP-I Kelly Ball, CRCS-P Mary Barnhardt, CRCS-I Jamie Blymire, CRCS-I Karen Cale, CRCS-I Linda Cline, CRCS-I | Sarah Colamarino, CRCS-I Janiyah Dillard, CRCS-I Brenda Geiger, CRCS-P Sharon Goelz, CRCS-I Dawn Grube, CRCS-P Stacey Harris, CRCS-I Kimberly Hartman, CRCS-I Susan Heiges, CRCS-I | Heather Lamont, CRCS-P Christine McIntosh, CRCS-P Mary Royer, CRCS-P Lisa Schaeberle, CRCS-P Julie Shaffer, CRCS-P Chelsy Shaw, CRCS-I Audrey Steinert, CRCS-P Danyell Wittle, CRCS-I |

New 2019 Study Manuals

The 2019 Study Manuals have a revised format. They are better organized for a clear path on the revenue cycle career ladder. The new manuals help you study and pass your certification exam, and are a valuable resource beyond passing your exam. The manuals include review questions and study tips.

Retaking an exam, or partial exam?

If you pass more than one section on your initial attempt, you have an opportunity to re-take the section(s) that you did not pass. Failed sections must be taken within twelve (12) months of the initial exam date.

PLEASE NOTE: you must register for the exam re-take section(s) on the AAHAM website. You will need to go through the same steps as with your initial exam in that you will need to be registered in the online testing system, and we will need to obtain a proctor for your exam.

TIPS on studying for your re-take: Please make sure to study material that goes beyond the section(s) you are sitting for. There may be questions that overlap sections. It's best to review the study guide in a comprehensive manner, even if you are only re-taking one section of the exam.

Please contact me if you have any questions on your path to certification.

Enjoy your Summer!

Carolyn Brown, BBA, CRCE-I
Pennsylvania Keystone AAHAM Certification Chairperson
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717-926-3570 (Cell)
NEW EMAIL: cbrown@oip.com

Keystone/Philadelphia Regional Education Meeting and Exhibitor Fair May 17, 2019

The Annual Keystone/Philadelphia Regional Meeting and Exhibitor Fair was once again a huge success. Over 100 attendees from the Keystone and Philadelphia AAAHAM Chapters attended the event. The day was filled with excellent speakers, important industry updates, and an abundance of networking opportunities.

The day began with great presentations by our Keynote Speaker Day Egusquiza on “Finding Lost Revenue Through Charge Capture” and “What Does Disruption Look Like”, followed by informative updates from Tony DiLuca, PATHS and Jolene Cala, Esq., HAP. The afternoon concluded with Kasandrah Garnes and Melinda Kilroy’s informative presentation on “Creating a Full Service Pre-Encounter Team”, and a Workers’ Comp Update from Howard Maniloff.

Throughout the day, our Corporate Partners provided helpful information and fun giveaways at the Exhibitor Fair.



Keystone AAHAM Membership

Invest in your future by renewing your membership or becoming a member. What other organization can you join for just \$25 and receive all of the benefits offered by Keystone? Here are a few of the benefits:

- Discounted registration fees for all Keystone Chapter education meetings
- Keep current with changes in the healthcare industry through networking with your peers and access to our many corporate partners and other vendors
- Stay informed and keep on top of the latest National and Local regulations facing today’s Revenue Cycle professionals. You will receive subscriptions for the Keystone Journal and Keystone Legislative Kurrents.
- Opportunities for peer networking, cutting edge certification training and education sessions, along with leadership development all at the local level.

If you are not a National member of AAHAM, consider “Raising your Professional Level” and join National AAHAM. You get all the benefits from Keystone and all of the National perks as well. The annual membership fee is \$209 at the National Level.

AAHAM and Keystone also offer student memberships. At the National and Local level, full time student membership is free. If you know someone attending a college or university with an interest in Revenue Cycle....feel free to encourage them to get involved. You can refer students to our Student Membership Chair, Nick Murray or Dale Brumbach, our Membership Chair.

2019 Membership Update

National Membership — 153 members

- 105 Renewals**
- 24 New memberships**
- 9 New Student Members**
- 11 Student Members**
- 4 Lifetime memberships**



Local Membership — 43 members

- 32 Renewals**
- 0 Student Members**
- 11 New Memberships**

| | |
|-------------------------------|------------|
| Total 2019 Membership | 196 |
| Last Year at this time | 185 |
| YTD Gain (Loss) | |
| Local | (5) |
| National | 5 |
| Total | 0 |

| | |
|------------------------------|------------|
| Total 2018 Membership | 196 |
| Total 2017 Membership | 171 |
| Total 2016 Membership | 171 |
| Total 2015 Membership | 156 |



Pennsylvania Keystone AAHAM Board Members

| | |
|-----------------------------------|---|
| Chairperson | Bill Major, CRCE-I, CRCS-I |
| President | Lisa Laudeman, CRCE- I/P |
| Vice President | Mary Beth McMenamain, CRCE-I |
| Treasurer | Laurie Steffy, CRCS-I |
| Secretary | Kimberley Raftery |
| Elected Board Member | Irene Parks (Corporate Partner Chair) |
| Elected Board Member | Dale Brumbach, CRCP-I (Membership Chair) |
| Certification Chair | Carolyn Brown, BBA, CRCE-I |
| Government Relations Chair | Stan Slipakoff, Esq. |
| Ways and Means Chair | Kristy Richmond |
| Communications Chair | Mary Wallace, CRCP-I |
| Education Committee | Sharon Taube; Marlena Kratzer, CRCE; Anne DelPizzo; Pam Gerancher, CRCE-I; Susan Reese, CRCE-I; Cherice Swick, CRCP-I; Nancy Esterly, CRIP |
| Chapter Excellence Chair | Amanda Kimball, CRCS-I |
| Social Chair | Toney Fedullo, CRCS-I |
| Student Membership Chair | Nick Murray, CRCP-I |
| Ways and Means Committee | Angela Leffew, MBA, CRCP |



AAHAM

The only national organization dedicated exclusively to the revenue cycle

The American Association of Healthcare Administrative Management (AAHAM) is the premier professional organization in healthcare administrative management. Your one-stop resource center for information, education and advocacy in the areas of reimbursement, admitting and registration, data management, medical records, patient relations and so much more.



Thank You to Our 2019 Keystone AAHAM Corporate Partners

Platinum Plus

HRSI
National Recovery Agency
Modern Recovery Solutions
PATHS



Platinum

ProCo
Commercial Acceptance Company
Penn Credit
Credit Management Company
Financial Recoveries
Arcadia Recovery Bureau

Gold

CBCS
PNC Healthcare

Silver

KeyMed
Bureau of Account Management
SunStone Consulting
EMC Soft
Medit
Receivable Recovery Solutions (RRS)