

Journal- Spring 2019

President's Letter- Lisa Laudeman CRCE I/P

Spring is upon us, flowers are blooming, the sun is shining and AAHAM continues to make its mark. On April 16, 2019 AAHAM received a special statement honoring its 50th Anniversary. The statement was presented by Congresswomen Cheri Bustos (D-IL) and Congressman Darin LaHood (R-IL) at AAHAM's Legislative Day event. The statement is also part of the congressional record and was presented to AAHAM's National President, John Currier.

So many exciting opportunities for all of AAHAM in 2019. The Keystone and Philadelphia chapters will hold our annual regional meeting on May 17, 2019 at the Sands Casino Resort in Bethlehem....a new location for this year.

Day Equisquiza will be the Keynote speaker presenting on "Finding Lost Revenue Through Charge Capture". We will have a HAP update, PA Medicaid from Tony DiLuca, a Worker's Comp update by Howard Maniloff and a presentation by Kasandrah Garnes from Thomas Jefferson University Hospital and Melinda Kilroy-Cauley from Revint Solutions on Creating a Full Service Pre-Encounter Team. Certified members will earn 9.5 CEU's. We look forward to our new location and seeing everyone in May. Get your registration in today....there is also a block of rooms available on Thursday and Friday night at a discounted rate.

Keystone will also hold its first afternoon meeting and first "Keystone AAHAM Night at the Race Track" on Thursday, July 25, 2019. Toney Fedullo, our Social Chair, is working diligently in planning a fun event for all. Our Education Committee will also have top notch speakers for the meeting portion of the event.

Don't forget to sign up for the free Certification Webinar services -CRIP, CRCS, CRCP, CRCE and CCT sessions will be available during the summer months. For more information on the webinar series visit our website, www.keystoneaaham.org or National's site at www.aaham.org and check out the events calendar. If you are interested in certification, contact our Certification Chair, Carolyn Brown at cbrown@oip.com or any board member. Make 2019 Your Year of Certification!

Let your colleagues know what exciting things are happening at your organizations....just drop Mary Wallace, our Communications Chair, an email and you'll see it in the next edition of our Newsletter.... mwallace@hrs1.com



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Upcoming Events

- Keystone/Philadelphia Regional Education Meeting and Exhibitor Fair- May 17th, Sands Casino Resort, Bethlehem, PA
- Deadline for Scholarship Award Applications- June 30th
- Deadline to register for November Certification Exams- August 15th



Keystone Kurrents

Government Relations Update

The 15th Annual AAHAM Legislative Day was held on April 15th and 16th in Washington DC. The Pennsylvania Chapters were well represented at the event with 11 members of Keystone in attendance. Five members attended the event for the first time.

The topic for the 2019 event was Price Transparency. AAHAM was out in full force to encourage Congress to take the following steps to create a transparent system that achieves the wants and needs of consumers, but also creates a system that is accurate for Hospitals. The position was:

- * Commit to a study of the current rules to see if, in fact, they are meeting the needs of consumers.
- * Direct the Director of the Agency for

Healthcare Research and Quality to research and report on results of the study.

- * Define “surprise bills”
- * Protect the patient financially
- * Preserve the role of private negotiation
- * Remove the patient from health plan/provider negotiations

Each chapter represented at Legislative Day met with representatives from the Senate and House and all were well received. AAHAM also presented 340B and TCPA initiatives. The full position paper is available to any Keystone member that did not attend this event. Please contact Lisa Laudeman at llaudemanjones@ppimhs.org or 717-782-4783, if you are interested in receiving the paper.

Deadline for Scholarship Applications is June 30th

KPAMA Scholarship Awards Applicants

The Keystone Patient Accounts Management Association Scholarship Program is offered to members of KPAMA and their children for the purpose of helping them further their education in the healthcare or related fields. The classifications of awards are as follows:

- 1) **Member scholarship award:**
 - * Member must have been a member of KPAMA for at least one year and be a current member as of June 30 of the application year.
 - 2) **Child of a member scholarship award:**
 - * Must be a child of a current KPAMA member who has been a member for at least one year as of June 30 of the application year.
- 1) Application requirements and procedure:
- A) Member applicant:
 - 1) The member must be a current (paid) KPAMA member on June 30th of the year in which application for scholarship is made.
 - 2) The member must have been a (paid) KPAMA member for at least one year prior to the application deadline of June 30.
 - 3) The applicant must have achieved a grade “C” or better and must have taken the course within the last school year.
 - 4) A completed and typed application form, receipt for paid tuition, and grade report must be submitted to the KPAMA Secretary by June 30. Applications that are postmarked no later than June 30 shall be accepted for consideration.
 - B) Child of member applicant
 - 1) Child’s parent KPAMA member must fulfill the requirements, specified in sections 1A) 1, 1A) 2, and 1A) 3.0
 - 2) A completed application form must be submitted as specified in section 1A) 4.

Any questions can be directed to Kim Raftery at kraftery@hrs1.com. The application process is easy to access on-line at the Keystone website, www.keystoneaaham.org and all supporting documents can be emailed directly to Kim.

Keystone AAHAM Membership

Invest in your future by renewing your membership or becoming a member. What other organization can you join for just \$25 and receive all of the benefits offered by Keystone? Here are a few of the benefits:

- Discounted registration fees for all Keystone Chapter education meetings
- Keep current with changes in the healthcare industry through networking with your peers and access to our many corporate partners and other vendors
- Stay informed and keep on top of the latest National and Local regulations facing today’s Revenue Cycle professionals. You will receive subscriptions for the Keystone Journal and Keystone Legislative Kurrents.
- Opportunities for peer networking, cutting edge certification training and education sessions, along with leadership development all at the local level.

If you are not a National member of AAHAM, consider “Raising your Professional Level” and join National AAHAM. You get all the benefits from Keystone and all of the National perks as well. The annual membership fee is \$209 at the National Level.

AAHAM and Keystone also offer student memberships. At the National and Local level, full time student membership is free. If you know someone attending a college or university with an interest in Revenue Cycle...feel free to encourage them to get involved. You can refer students to our membership chair, Dale Brumbach or any board member.

Welcome New Members!	
Cindy Hunter	Kimberly Sinopoli
Ashley Johnson	Kimberly Spaulding
Della Murdok	Lori Szymonowicz
Stacy Nace	Heath Wallace
Shannon Roof	George Zerbe
Robert Walker	Jessica Dranzik
Robyn Walls	Massiel Mejia
Nena Zeiders	Jessica Reyes
Faye Ahmed	Matthew Rivera
Lakeysia Allen	Kevone Roberts
Trish Bollinger	Deborah Spriggs
Jennifer Boyer	Robert Yancy
Sandra Campbell	
Dwayne Cleveland	
Jami Denman	
Brandi Dorf	
Cathy L Gingrich	
Jennifer Markley	
Amy Schoenleber	

2019 Membership Update

National Membership — 141 members
103 Renewals
16 New memberships
7 New Student Members
11 Student Members
4 Lifetime memberships

Local Membership — 41 members
33 Renewals
0 Student Members
8 New Memberships

Total 2019 Membership	182
Last Year at this time	174
YTD Gain (Loss)	
Local	(7)
National	(7)
Total	(14)

Total 2018 Membership	196
Total 2017 Membership	171
Total 2016 Membership	171
Total 2015 Membership	156





Certification Corner– Spring 2019

Certification Calendar

July 8-19, 2019- July
August 15, 2019– Registration Deadline for November 2019
November 4-15, 2019– November
December 19, 2019– Registration Deadline for March 2019 Certification Exams



2019 – The Year of Certification

Have you made the decision to invest in yourself this year? There's no better time than **NOW** to take this step in your career. AAHAM is dedicated to help you pass the exam: through the offering of FREE Certification Webinars, it has become much easier to participate, and receive some of the materials which are needed to study for your exam. Types of Certification and additional information is available on the National AAHAM Website, Certification tab: <https://www.aaham.org/certification.aspx>

2019 Certification Study Webinars

AAHAM PRESENTS FREE STUDY WEBINAR SERIES for all AAHAM CERTIFICATIONS

Whether you are planning on taking any of the AAHAM Certification examinations, preparing for the future, or need the education to do your job better, you want to sign up for the webinar program. Statistically, those who've participated in our webinars have a higher pass rate than those who did not.

- * The CRCE and CRCP webinars will be multiple sessions covering each section of the exam.
- * The CRIP webinars will be two sessions, addressing the exam and then answering questions submitted by the first session attendees.
- * The CRCS and CCT will be single-session webinars covering the entire exam.
- * These 90-minute study sessions require a computer, high speed Internet, PowerPoint and a telephone line. Each webinar includes a 60- to 75-minute presentation, with a 15- to 30-minute Q&A period, and handout provided via email.

Please note, all of the webinar times will be 1:30 PM - 3:00 PM Eastern Daylight Time. Registrations must be received the WEEK before each session

Earn 3 AAHAM CEUs for EACH study session attended

Please note that you will receive your confirmation and handouts via email the MONDAY BEFORE EACH WEBINAR. The registration is for one line and one computer. The webinar format permits an unlimited amount of people to listen in from one phone. Correspondence and handouts will only be sent to the registrant. The full webinar schedule can be found on the online and downloadable registration forms.

To Register Online, click this link: <https://www.aaham.org/Home/HotTopicDetails/TabId/4692/ArtMID/14670/ArticleID/37717/2019-Certification-Study-Webinars.aspx>

[Download the Interactive Registration Form \(PDF Format\)](#)

If you're having any issues with the links in this email, or if they're blocked by your facility security, all of this information can be found on the AAHAM homepage at www.aaham.org

*****I STRONGLY SUGGEST THAT ALL CERTIFIED NATIONAL MEMBERS REGISTER AND PARTICIPATE IN AS MANY FREE CERTIFICATION WEBINARS AS YOU CAN, ESPECIALLY IF YOU HAVE A DIFFICULTY ATTENDING CHAPTER EDUCATION MEETINGS. PLEASE, DO NOT LOSE YOUR CERTIFICATION BECAUSE YOU FALL SHORT ON CEUs!!!**



Certification Corner– Spring 2019 Cont.

Congratulations to Keystone AAHAM Members who recently earned their certifications! We are very proud of you for taking this step and wish you much future success!!!

March 2019	Mar 2019 (continued)	Mar 2019 (continued)
Dale Brumbach, CRCP-I	Sarah Colamarino, CRCS-I	Heather Lamont, CRCS-P
Brandi Dorf, CRCP-P	Janiyah Dillard, CRCS-I	Christine McIntosh, CRCS-P
Nicholas Murray, CRCP-I	Brenda Geiger, CRCS-P	Mary Royer, CRCS-P
Kelly Ball, CRCS-P	Sharon Goelz, CRCS-I	Lisa Schaeberle, CRCS-P
Mary Barnhardt, CRCS-I	Dawn Grube, CRCS-P	Julie Shaffer, CRCS-P
Jamie Blymire, CRCS-I	Stacey Harris, CRCS-I	Chelsy Shaw, CRCS-I
Karen Cale, CRCS-I	Kimberly Hartman, CRCS-I	Audrey Steinert, CRCS-P

Are You Keeping Your Resolution to Become Certified?

Our friendly members, and board of directors are here to help you. The follow-through on your resolutions are the most difficult part to succeeding. If you've made the decision to become certified, we can help you see your way through to the finish line. Contact me or another member of the board for support or assistance.

Information and Registration on each level of certification is on the Certification tab of the National AAHAM website: <http://www.aaham.org/Certification.aspx>

What happens if you do not pass the entire Certification Exam?

Do not worry; not everyone passes the full exam on their first attempt. Also, we Do Not Judge! If you pass more than one section on your initial attempt, you have an opportunity to re-take the section(s) that you did not pass. Failed sections must be taken within twelve (12) months of the initial exam date.

PLEASE NOTE: you must register for the exam re-take section(s) on the AAHAM website. You will need to go through the same steps as with your initial exam in that you will need to be registered in the online testing system, and we will need to obtain a proctor for your exam.

Reporting CEUs (this pertains to National Members Only)

CEUs can be reported directly on the AAHAM website using the online CEU reporting form. <http://www.aaham.org/Certification/RecertForm.aspx>. Online reporting can be used for CEU activity with the exception of Chapter Educational meetings. Those CEUs will continue being reported by the Chapter Certification Chairperson.

Studying for your Exam

Individual and Group Study Sessions are available at various locations. Call or email me if interested (info below). Allow plenty of time to prepare; i.e. – four to six months prep time is recommended for the higher level certification exams (CRCE, CRCP, and CRIP).

Please contact me if you have any questions on your path to certification.

Wishing you the Best,
 Carolyn Brown, BBA, CRCE-I
 Pennsylvania Keystone AAHAM Certification Chairperson
 717-761-5530, Ext. 238
 717-926-3570 (Cell)
 NEW EMAIL: cbrown@oip.com

March Educational Meeting

Our first Educational Meeting of 2019 was held on March 26th at the Penn State Health Conference Center in Hershey, which was a new venue for our Chapter. We had a number of great speakers throughout the day, along with a Chinese Auction to benefit the 2019 National AAHAM Legislative Day. Everyone enjoyed celebrating March Madness, wearing their team gear and participating in fun games coordinated by Toney Fedullo. Thank you to everyone who helped make this meeting a successful one!





Chairperson	Bill Major, CRCE-I, CRCS-I
President	Lisa Laudeman, CRCE- I/P
Vice President	Mary Beth McMenamin, CRCE-I
Treasurer	Laurie Steffy, CRCS-I
Secretary	Kimberley Raftery
Elected Board Member	Irene Parks (Corporate Partner Chair)
Elected Board Member	Dale Brumbach (Membership Chair)
Certification Chair	Carolyn Brown, BBA, CRCE-I
Government Relations Chair	Stan Slipakoff, Esq.
Ways and Means Chair	Kristy Richmond
Communications Chair	Mary Wallace, CRCP-I
Education Committee	Sharon Taube; Marlena Kratzer, CRCE; Anne DelPizzo; Pam Gerancher, CRCE-I; Susan Reese, CRCE-I; Cherice Swick, CRCP-I; Nancy Esterly, CRIP
Chapter Excellence Chair	Amanda Kimball, CRCS-I
Social Chair	Toney Fedullo, CRCS-I
Membership Committee	Nick Murray, CRCS-I
Ways and Means Committee	Angela Leffew, MBA, CRCP



AAHAM

The only national organization dedicated exclusively to the revenue cycle

The American Association of Healthcare Administrative Management (AAHAM) is the premier professional organization in healthcare administrative management. Your one-stop resource center for information, education and advocacy in the areas of reimbursement, admitting and registration, data management, medical records, patient relations and so much more.

Thank You to Our 2019 Keystone AAHAM Corporate Partners

Platinum Plus

HRSI

National Recovery Agency
Modern Recovery Solutions
PATHS



Platinum

ProCo

Commercial Acceptance Company
Penn Credit
Credit Management Company
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Arcadia Recovery Bureau



Gold

CBCS

PNC Healthcare

Silver

KeyMed

Bureau of Account Management
SunStone Consulting
EMC Soft
Medit
Receivable Recovery Solutions (RRS)