

December 21, 2020

# Keystone Kronicles

## Fall/Winter 2020



### President’s Letter– Lisa Laudeman, CRCE

As 2020 comes to a close this should be a time to reflect on past meetings, social networking with our AAHAM Family, and much more. COVID-19 changed that for all of us. COVID did not stop AAHAM or your Keystone Chapter. The Keystone Board needed to think outside the box to continue to provide quality education for our members. I am proud of the accomplishments of the Education Committee led by Mary Beth McMenamin, our Vice President. Congratulations to each and every Keystone Member that has volunteered on the Education Committee this year. You have done a phenomenal job providing quality and timely Revenue Cycle education programs.

A special “Thank You” to our Corporate Partners who helped Keystone through these challenging times by their continued support. Their support is mostly behind the scenes but allows for great education programs, social events and much more. Keystone continues to be a leading AAHAM Chapter, maintaining our membership to be in the Top 10 Chapters for membership in all of AAHAM. We are number 8 on that list and under the leadership of Dale Brumbach, our Membership Chair, we continue to grow our members by providing benefits quality member benefits. Keystone also demonstrated the strength of our Chapter by placing first for the 2019 Chapter Excellence Award. Our newsletter, Keystone Kurrents, placed first and we received the first place award for member retention in our AAHAM Division of Chapters with National members between 100-199.

I think there is no better way to conclude my President’s message than by sharing some of the comments Keystone received from National AAHAM that contributed to our Chapter Excellence Award:

- Chapter has strong leadership, meets regularly and meeting content is appropriate to maintain chapter growth and the needs of its members.
- Chapter demonstrates great financial responsibility and well-balanced cost control initiatives that maintain a very health chapter.
- Great Communication with membership.
- Engages members in both business and social activities
- Chapter provides relevant and current education at frequent intervals resulting in good membership participate.
- Great certification program and recognizes those who achieve certification
- Great Corporate Sponsorship program

On behalf of the Keystone Board of Directors, we wish our membership and all of our AAHAM family a very Merry Christmas and most importantly a Healthy and Happy New Year!



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### Upcoming Events

#### **December 31st**

- Deadline for Webstore orders to benefit Ronald McDonald House
- Deadline for AMOR Healing Kitchen Recipes.
- Deadline for National Membership discount period

#### **March 8-19, 2021**

March 2021 Exam Period

## Membership Update

### National Membership -

160 members  
114 Renewals  
22 New memberships  
4 New Student Members  
14 Student Members  
4 Lifetime Memberships  
2 Retired National

### Local Membership -

40 members  
20 Renewals  
1 Retired  
0 Student Members  
19 New Memberships

Total 2020 Membership- 200

YTD Gain (Loss)	
Local	(6)
National	(21)
Total	(27)

With 2020 almost behind us, that means it's time to renew your Keystone AAHAM Membership for 2021. Invest in your future by renewing your membership. Local membership renewals are due by February 28, 2021. What other organization can you join for just \$25 and receive all of the benefits offered by Keystone? Here are a few of the benefits:

- Discounted registration fees for all Keystone Chapter education meetings.
- Keep current with changes in the healthcare industry through networking with your peers and access to our many corporate partners and other vendors.
- Stay informed and keep on top of the latest National and Local regulations facing today's Revenue Cycle professionals. You will receive a subscription for the Keystone Kurrents Chapter Journal including a Legislative Update.
- Opportunities for peer networking, cutting edge certification training and education sessions, along with leadership development all at the local level.

If you are not a National member of AAHAM, consider "Raising your Professional Level" and join National AAHAM. You get all the benefits from Keystone and all the National perks as well. The annual membership fee is \$209 at the National Level. **If you pay by December 31, 2020, you will receive a discounted rate of \$188. In addition, all National memberships for AAHAM retirees are free.**

AAHAM and Keystone also offer student memberships. At the National and Local level, full time student membership is free. If you know someone attending a college or university with an interest in Revenue Cycle....feel free to encourage them to get involved. You can refer students to our membership chair, Dale Brumbach or any board member.



## Keystone Kurrents

### Government Relations Update, Stan Slipakoff,



COVID-19 and the impact of recent elections has and will continue to change how healthcare operates in numerous ways. Many of these changes will be around long after the pandemic is just a horrible memory. Here are just a few of the changes.

- Telehealth was not a huge part of healthcare's delivery system until COVID-19. Well, that has changed. The most obvious change is that it is no longer a small and primarily rural issue. It is now a nationwide issue and it is expanding.
  - The services that can be done using telehealth have exploded.
  - Medicare has expanded what services it will pay for and what types of providers can provide those services. Congress is working on a bill to make these changes permanent.
  - The number of physicians participating in telehealth has significantly increased.
  - It has allowed for physicians to treat patients in states in which they are not licensed. Currently 26 states plus Washington D.C. and Guam allow this. There is a bill being worked on which would require all states, within 3 years, to join this process or they will lose certain federal funding.
- For the 3<sup>rd</sup> straight year, enrollment for ACA benefits has increased. To the extent these new enrollees had private or employer insurance, the hospitals will be losing money.
- Hospitals should be very happy if the Senate election in Georgia results in both Democrats winning. That will make Senator Schumer the Majority Leader and he has always been a supporter of hospitals.
- President Trump is very busy signing Executive Orders and having various agencies issue regulations to reduce the cost of drugs. Of course, President Biden can repeal any of them. Also, the drug companies have already filed lawsuits to have Trump's changes overturned. ***The drug companies rarely lose.***

## Certification Corner

### Certification Calendar

#### **December 15, 2020**

Registration deadline for  
March 2021 Exam Period

#### **March 8-19, 2021**

March 2021 Exam Period

#### **April 15, 2021**

Registration deadline for  
July 2021 Exam Period

#### **July 19-30, 2021**

July 2021 Exam Period

#### **August 16, 2021**

Registration deadline for  
November 2021 Exam  
Period

#### **November 8-19, 2021**

November 2021 Exam  
Period

#### **December 15, 2021**

Registration deadline for  
March 2022 Exam Period

***Congratulations*** to Keystone AAHAM Members who recently earned their certifications and recertifications! We are especially proud of our two new CRCPs who Certified-Up from their previous CRCS status. We wish all of you much future success!!!



<b>November 2020</b>	Nov 2020 (continued)	Nov 2020 (continued)
Tammy Bixler, CRCP Maddison Grobost, CRCP Margaret Bickle, CRCS Susie Gonzalez, CRCS	Connie Henry, CRCS Melita Hirst, CRCS Melina Lausch, CRCS Ellen Paliometros, CRCS	Deborah Shelly, CRCS Karen Shultz, CRCS Lisa Wolfe, CRCS Amanda Wright, CRCS

### ***CEU Extension due to COVID-19***

AAHAM is offering a one-year CEU extension to all members that are up for recertification in 2020 and need additional time to meet the CEU reporting requirements. We hope this CEU extension will enable you to continue your professional development with AAHAM and maintain the certification designation that you have worked so hard to achieve.

National AAHAM and many local Chapters, like Keystone, are offering virtual meetings and webinars with educational opportunities to earn CEUs throughout the pandemic. Please look for meeting notices via email or on AAHAM websites.

### ***FREE On-Demand Study Webinar Series for all AAHAM Certifications***

All the certification study webinars can be accessed at <https://www.aaham.org/Info-Hub/Webinars.aspx>  
Please note, only members can access the CRCE, CRCP and CRIP webinars. Free practice quizzes are also available to help reinforce your knowledge.

The CRCE and CRCP webinars are divided into multiple sessions covering each section of the exam. The CRCS, CRIP and CCT webinars are each a single session covering the entire exam. Each webinar is approximately 90 minutes in length and is worth 3 CEUs.

Please be sure to take advantage of this on-demand opportunity to earn CEUs. These are available to you on YOUR schedule. It doesn't get any better than that!

Please contact me if you have any questions or need assistance with the certification process.

### ***Merry Christmas!!!***

Carolyn Brown, BBA, CRCE-I  
Pennsylvania Keystone AAHAM Certification Chairperson  
717-901-4238 (Direct Line)  
717-926-3570 (Cell)  
Email: [cbrown@oip.com](mailto:cbrown@oip.com)



## AMOR Healing Kitchen Fundraiser



***We need your help! Please send your favorite recipes to Kim Raftery by December 31st!***

The Keystone, Maryland, Philadelphia, Three Rivers and Virginia Chapters of AAHAM have joined forces (Crossing Borders) to support the AMOR Healing Kitchen. These AAHAM Chapters would like to give you an opportunity to show your support too. Therefore, we are formally inviting you to become a part of the AAHAM AMOR Healing Kitchen Cookbook.

The AMOR Healing Kitchen makes and delivers nutritious, healthy food made with love by youth volunteers. On a weekly basis, AMOR's Teen Chefs and Kitchen Mentors prepare delicious, nutritious meals for people undergoing or recovering from medical treatments such as Cancer, Diabetes, and HIV. These meals are delivered to those in need by AMOR's Delivery Angels every Friday.

AMOR uses in-season (organic when possible) ingredients sourced from local and surrounding area farms. Visit AMOR's website at: [AMOR Healing Kitchen](#) and this video of their founder, Maria: [AMOR's Founder](#)

### **How can you help to support this worthy cause?**

We are asking our AAHAM members to donate their favorite recipes (healthy & not so healthy) to create a cookbook. The cookbook will include 300 recipes with AMOR contributing healthy recipes. In addition, the cookbook will have inspirational quotes, pictures, and advertisement space. Recipes should fall into the categories of Appetizers, Entrees, and Desserts. Our goal is to sell 1,000 cookbooks.

We are seeking Corporate Sponsors' support to cover the cost and shipping, thereby allowing all proceeds of the cookbook and AMOR merchandise sold to benefit AMOR Healing Kitchen.

### **3 simple ways to contribute your recipe to this worthy cause:**

- Please use this form to submit recipes: [Recipe Form](#)
- Go to: <https://www.typensave.com/html-app/#/308403/recipes/new> to type in on-line User Name: AmorAAHAM Passcode: rosemary297
  - Select Add Recipes
  - Enter your name and email.
  - Complete the recipe form.
- Or simply send us a picture of your written recipe and we'll take it from there! Return your recipe to Kimberly Raftery at [kraftery@harsi1.com](mailto:kraftery@harsi1.com)

*Cooking done with care  
is an act of love*



"Spending time with Maria at Amor Healing Kitchen was an amazing experience. What she has created is truly remarkable."

Kim Raftery  
HRSI, VP, Client Development

## NEW Keystone AAHAM Webstore



We are pleased to announce the new Keystone AAHAM Webstore.

The Board of Directors has been working hard behind the scenes to put together some fantastic new gear with our updated chapter logo. All orders include free shipping and will be sent directly to you. All merchandise can be found at

[https://artisticimprints.3dcartstores.com/AAHAM\\_c\\_807.html](https://artisticimprints.3dcartstores.com/AAHAM_c_807.html)

All proceeds from purchases made by December 31, 2020 will be donated to Ronald McDonald House Charities.

The Keystone Chapter will be matching this amount, doubling the donation for Ronald McDonald House Charities. Any questions can be directed to our Ways and Means Chairperson Kristy Pipher Richmond at either [kprichmond@commercialacceptance.net](mailto:kprichmond@commercialacceptance.net) or 866-678-6855, ext. 214.

Thank you and enjoy shopping!



## Keystone AAHAM Board Members 2020-2021

<b>Chairperson/Certification Chair</b>	<b>Carolyn Brown, BBA, CRCE</b>
<b>President</b>	<b>Lisa Laudeman, CRCE</b>
<b>Vice President</b>	<b>Mary Beth McMenamain, CRCE</b>
<b>Treasurer</b>	<b>Laurie Steffy, CRCS</b>
<b>Secretary</b>	<b>Kimberley Raftery</b>
<b>Elected Board Member</b>	<b>Irene Parks (Corporate Partner Chair)</b>
<b>Elected Board Member</b>	<b>Dale Brumbach , CRCP (Membership Chair)</b>
<b>Government Relations Chair</b>	<b>Stan Slipakoff, Esq.</b>
<b>Ways and Means Chair</b>	<b>Kristy Richmond</b>
<b>Communications Chair</b>	<b>Mary Wallace, CRCP</b>
<b>Education Chair</b>	<b>Nancy Esterly, CRIP</b>
<b>Chapter Excellence Chair</b>	<b>Amanda Kimball, CRCS</b>
<b>Social Chair</b>	<b>Toney Fedullo, CRCS</b>
<b>Education Committee</b>	<b>Anne DelPizzo: Sharon Taube; Susan Reese, CRCE</b>
<b>Ways and Means Committee</b>	<b>Angela Leffew, MBA, CRCP</b>
<b>Corporate Partner Committee</b>	<b>Cherice Swick, CRCP</b>
<b>Student Membership Chair</b>	<b>Lauren Beard</b>
<b>Finance Committee</b>	<b>Rodney Grove, CRCP</b>



## AAHAM

**The only national organization dedicated exclusively to the revenue cycle**

The American Association of Healthcare Administrative Management (AAHAM) is the premier professional organization in healthcare administrative management. Your one-stop resource center for information, education and advocacy in the areas of reimbursement, admitting and registration, data management, medical records, patient relations and so much more.

### **Thank You to Our 2020 Keystone AAHAM Corporate Partners**



#### **Platinum Plus**

HRSI

EBO Solutions/National Recovery Agency

Quality Asset Recovery

PATHS

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#### **Platinum**

Commercial Acceptance Company

Penn Credit

Nationwide Credit Corp

Credit Management Company

Financial Recoveries

Arcadia Recovery Bureau

Nemadji

#### **Gold**

CBCS

Meduit

#### **Silver**

KeyMed

BAM

SunStone Consulting