



Journal- Fall 2018

President's Letter- Lisa Laudeman CRCE I/P

A Message from our President, Lisa Laudeman CRCE-I CRCE-P

AAHAM is celebrating its 50th Anniversary and Keystone will join the celebration during our December education meeting. Our Education Committee has another amazing meeting set. Speakers include Tim Moore, Barb Tapscott and AAHAM's Paul Miller.

Our Social Committee is working on some amazing trivia and games to celebrate the 50th milestone along with a few other surprises.

We are also honored to have John Currier, our National President along with Lori Sickelbaugh, our National First VP and Rick Rogers, our National Secretary joining us for our December meeting.

Paul Miller will update us on AAHAM's lobbying efforts with 340B and our recent successes on T CPA. The recent ANI updates are in the National News section of our newsletter.

Our December meeting will also include a memorial for our friend and colleague Lou Melinsky.

As we approach the upcoming holiday season, we will all be busy trying to juggle all the hustle and bustle so I hope you all join us in December and take time to enjoy the upcoming holiday season with your family and friends.



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Upcoming Events

- Keystone Education Meeting and Silent Auction – December 13th Holiday Inn, Grantville, PA
- Deadline to register for March Certification Exams– December 19th



AAHAM National Institute Update

Presented by Lisa Laudeman, CRCE I/P, Chapter President

The 2018 ANI was held in Bonita Springs FL from October 17, 2018 through October 19, 2018 at the Hyatt Regency Coconut Point. The ANI began with a National Board Meeting Wednesday morning, including the AAHAM Executive Committee and all Chapter Presidents.

Our National Certification Committee reported that the new certification study guides are almost complete and will be available for the March 2019 exam period. The new study guides are stepping stones from one level of certification to the next. They also contain more consistency and the most up-to-date information needed to pass each exam. The committee also reported that all levels of certification are holding strong and that the CRCE level is falling due to more CRCE certified members reaching retirement age.

Our National Membership Committee reported that AAHAM is on track to meet membership goals for 2018 which continues to make AAHAM the premier Patient Accounting Organization for PFS Professionals.

We will hear a full Government Relations update from Paul Miller at our December meeting. Paul will update us on the recent successes related to TCPA and an update on 340B. Our National Committee lead by Amy Mitchell has certainly raised the level of awareness in DC.



The ANI was jam packed with excellent speaker after speaker hitting all of the hot topics we as PFS professionals deal with daily. Denial Management, Point of Service Collections, Vendor Management, Investing in Our Employees, A Revenue Turnaround Story and, something new to the ANI, an Active Shooter Response. These are only some of the topics covered during the 3 day event. Great speakers, along with vendor support, and networking with your peers are among the many reasons to attend the AAHAM ANI. Our 2019 ANI is set for Las Vegas, NV. Consider putting this into your next budget and join us in Vegas!





Keystone Kurrents

Government Relations Update

NATIONAL UPDATE

TCPA Update provided by Paul Miller at the 2018 ANI

The D.C. Circuit's recent decision leaves many TCPA issues of relevance to the healthcare ecosystem unchanged. It does not, for example, provide further guidance/relief on what kinds of calls or texts are "marketing" and therefore require "prior express written consent". Nor does the decision provide definitive clarity on the types of healthcare related calls that fall within the "emergency purposes" exception to the consent requirement. Courts will continue to evaluate these issues on a case-by-case basis.

FCC is set to rule on a joint petition between AAHAM, Wellcare, Anthem and Blue Cross. The petition focuses on the issue of non-telemarketing healthcare calls and HIPAA calls. AAHAM has met with the FCC multiple times and there is support for AAHAM's position. Bi-partisan support from Congress on AAHAM's position as well. AAHAM expects a response to the petition in December 2018.

340B Update provided by Paul Miller at the 2018 ANI

AAHAM's leadership has made 3 trips to DC at the request of the Senate to meet and discuss solutions to 340B issues. AAHAM is the one organization that has been able to answer key questions from Senate staff. AAHAM has had solutions, just not complaints. 340B is not going away. This was the message AAHAM leadership heard from both Republican's and Democrat's. The Senate had hoped to pass bi-partisan legislation before adjournment.

AAHAM is surveying its 340B hospital members so that data can be used to help craft bi-partisan solution to the issue.

LOCAL UPDATE

Keystone AAHAM is pleased to be part of the National AAHAM initiative "State Monitoring" which includes chapter assistance in Legislative Advocacy efforts.

The Pennsylvania Chapter Presidents met a few months back, and with feedback from chapter members, presented Legislative topics to our National office for monitoring. Pennsylvania's topics are: Balancing Billing, Worker's Compensation, and Pay for Performance.

There have been numerous bills submitted for Congressional consideration, at the local level, that will affect our daily revenue cycle processes. Paul Miller, from our National office, will monitor and update all of us on bill activity as it becomes available.

Amy Mitchell, National Second Vice President and Rick Rogers, National Secretary, are available to assist Keystone with any Legislative Advocacy efforts our chapter would like to pursue. We will continue to update you as pertinent information becomes available.





Certification Calendar

November 5-16, 2018– November 2018 Exam Period
December 19, 2018– Registration Deadline for March 2019 Certification Exams
March 18-29, 2019– March 2019 Exam Period

Are You Keeping Your Resolution to Become Certified?

Our friendly members, and board of directors are here to help you. The follow-through on your resolutions are the most difficult part to succeeding. If you've made the decision to become certified, we can help you see your way through to the finish line. Contact me or another member of the board for support or assistance.

Information and Registration on each level of certification is on the Certification tab of the National AAHAM website: <http://www.aaham.org/Certification.aspx>

CONGRATULATIONS to our newest Certified Members!!

July 2018	Jul 2018 (continued)	Jul 2018 (continued)
Traci Morrow, CRCP-I Gwen Salvati, CRCP-I Angela Stanton, CRCP-I Bambi Shertzer-Cioffi, CRCP-P	Nancy Abraham, CRCS-I Thynitha Casiano, CRCS-I Kyle Donagher, CRCS-I Brittany Ellis, CRCS-I Tricia Gelvin, CRCS-P	Nichole Henderson, CRCS-I Jennifer Hill, CRCS-I Theresa Jarbeck, CRCS-I Denise Mittel, CRCS-I Brittany Williams, CRCS-I

Special Recognition to Members who have Certified-Up to the next Level:
Angela Stanton, CRCP-I, certified up to the next level this calendar year. Congrats and Best Wishes for your future success!!

Mid-Year Status on 'Certification Goals for 2018':

CRCE to be increased by 20% - None before November exams
 CRCP to be increased by 20% - Increased by 25% before November exams (**GREAT Job!**)
 CRIP to be increased by 40% - No new CRIP certifications in 2018
 CRCS to be increased by 30% - Increased by 14% before November exams
 CCT to be increased by 15% - No CCT certified folks in PA Keystone AAHAM currently

Please join us for our December meeting!

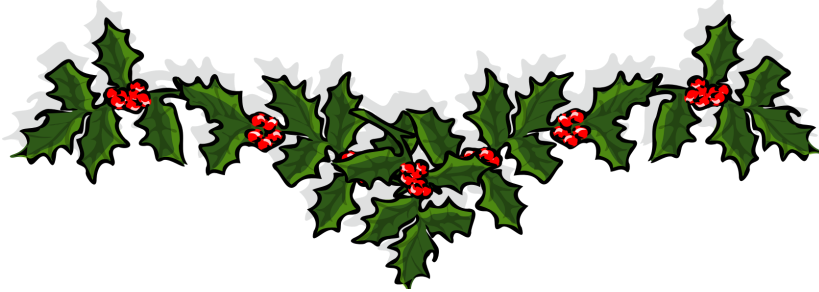
We will be recognizing our newly certified members, and we will distribute gifts to our Professional and Executive-level certified members. You won't want to miss this fun-filled day!

Please contact me if you have any questions on your path to certification, or if you have questions as a certified member.



Warm Regards,
 Carolyn Brown, BBA, CRCE-I
 PA Keystone AAHAM Certification Chairperson
 717-270-2460 (Direct Line)
 717-926-3570 (Cell)
 Email: cbrown31@wellspan.org





23rd ANNUAL KEYSTONE CHAPTER SILENT AUCTION

It's not too early to start thinking about the upcoming Holiday Meeting!!

We are planning another spectacular Silent Auction in conjunction with our December 13th Holiday Meeting taking place at the Harrisburg/Hershey Holiday Inn. Thank you all for your past participation in the Auction—either through bidding or through donation. Please consider contributing a donation this year. It is the proceeds from this event that help keep our meeting fees remarkably low! Please mark this event on your calendar.

PLEASE BE PART OF THIS MAJOR FUNDRAISER FOR YOUR CHAPTER.

All items accepted!

Past items have included:

Beer/Alcohol Basket

Jewelry, Sunglasses

Floral Arrangements

Handbags

Crafts

Artwork, Quilts

Sporting Event Tickets

Sports Memorabilia

Spa Treatments

Homemade Goodies

Electronics

Gift Cards

Coolers

Candles

Holiday Decorations

CALL, MAIL, EMAIL OR FAX WITH YOUR ITEM TODAY!!!

Kristy Pipher Richmond
Commercial Acceptance Company
2300 Gettysburg Rd, Suite 102
Camp Hill, PA 17011
kprichmond@commercialacceptance.net

(717) 216-5028 (direct line)

(866) 678-6855, x.214 (toll free)

(717) 901-5565 (fax)

Name _____ Company _____

ItemName/Description _____

Estimated Value _____

_____ I will bring item to Auction on the day of the December 13th meeting.

_____ I will make arrangements to deliver my donation to Kristy prior to the December 13th meeting.

** This year we are going to display pictures of the auction items on the Keystone Website prior to the event. If you are bringing your item directly to the meeting, please email me a picture as soon as possible. Thank you!!



Keystone AAHAM Membership Update

Presented by Dale Bumbrach, Membership Chair

Membership Totals as of October 1, 2108

National Membership — 148 members

- 106 Renewals
- 27 New memberships
- 11 New Student Members
- 4 Lifetime memberships

Local Membership — 47 members

- 24 Renewals
- 1 Student
- 22 New

Total 2018 Membership 195

Last Year 171

YTD Gain (Loss)

Local	3
National	21
Total	24

Welcome New Members!

Kate Clark

Nichole Henderson

Heather Kalup

Stacy White

Susan Barrila

Diana Day

Kyle Donagher

Traci Morrow

Tim Van Camp

Alexander Ivanic

Rae Marie Kasaba

Constance Lam

Elizabeth Steele

Robert Will



AAHAM

The only national organization dedicated exclusively to the revenue cycle

The American Association of Healthcare Administrative Management (AAHAM) is the premier professional organization in healthcare administrative management. Your one-stop resource center for information, education and advocacy in the areas of reimbursement, admitting and registration, data management, medical records, patient relations and so much more.

Thank You to Our 2018 Keystone AAHAM Corporate Partners



Platinum Plus

HRSI
National Recovery Agency
Modern Recovery Solutions



Platinum

ProCo
Commercial Acceptance Company
Penn Credit
Credit Management Company
Financial Recoveries
Arcadia Recovery Bureau

Gold

Credit Bureau of Lancaster, Inc.
Bolder Healthcare Solutions
CBCS
PNC Healthcare

Silver

KeyMed
Bureau of Account Management
PATHS
SunStone Consulting
EMC Soft
Meduit
Receivable Recovery Solutions (RRS)



Keystone AAHAM Board Members 2018-19

Chairperson	Bill Major, CRCE-I, CRCS-I
President	Lisa Laudeman, CRCE- I/P
Vice President	Mary Beth McMenammin, CRCE-I
Treasurer	Laurie Steffy, CRCS-I
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Elected Board Member	Dale Brumbach (Membership Chair)
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Government Relations Chair	Joanne Kornbau, CRCE-I
Ways and Means Chair	Kristy Richmond
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Chapter Excellence Chair	Amanda Kimball, CRCS-I
Social Chair	Toney Fedullo, CRCS-I
Membership Committee	Nick Murray, CRCS-I

